



**New tools
for a new
generation.**



ANNUAL REPORT 2014



Message from JA Leadership

Dear Partners of JA,

In today's competitive economy, simply mastering academic knowledge is not enough. Our students also need strong communication, problem solving, and critical thinking skills, and they need to be knowledgeable about and prepared for the high demand jobs in our community and beyond. At JA, we believe that *true empowerment* is mastering the skills to manage one's life, no matter what the workplace or economic landscape looks like.

For more than 45 years in this region, JA has provided educators and community partners with programs that help the next generation own their future economic success. Our dedicated business volunteers help ensure that students become college and career ready while also developing lifetime financial literacy and entrepreneurial skills.

In the pages that follow, you will see the results of hundreds of volunteer hours and donor dollars at work, alongside transformational changes to our local delivery.

First and foremost, our volunteers inspired even more students this academic year, and did so with a record number of instructional hours and impact.

We also significantly expanded our territory, from 9 counties to 25, now including Rochester to the Twin Tiers and the North Country through Syracuse and Binghamton. While growing our reach, we tightly managed expenses to keep our cost per student steady, allowing for an increase to our Board Restricted Fund for the fourth consecutive year.

And last, but certainly not least, we launched the first program under the national "JA Education Gateway" – a strategy that transforms the method in which students learn the critical skills required in the 21st century economy. (See Page 7).

While this report celebrates the results of much hard work, it also serves as a reminder for what is yet to be done. As always, I thank you, and appreciate your willingness to join JA in empowering the next generation for a shared economic future.

Jason Hammer, Hammer Packaging,
Board Chair

Patricia J. Leva, Junior Achievement of
Central Upstate New York, Inc.,
President & CEO



Key Statistics and Geography



14,791
STUDENTS

\$817,392
GROSS REVENUE

\$39.81
COST PER
STUDENT

\$5.27
COST PER
CONTACT HOUR



111,491
CONTACT HOURS

PROGRAMS



711



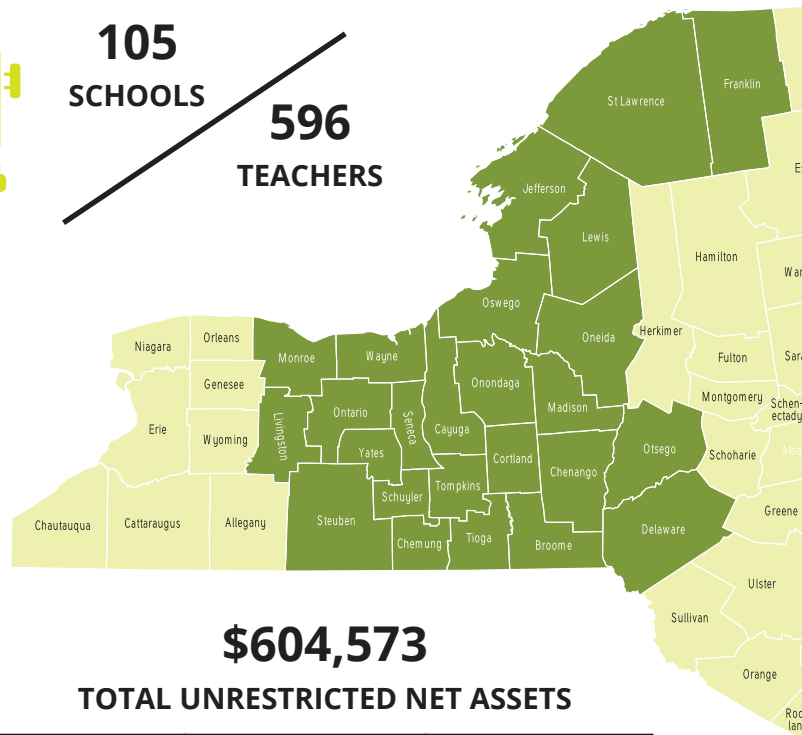
105
SCHOOLS

596
TEACHERS



66% ELEMENTARY

34% MIDDLE + HIGH



\$604,573

TOTAL UNRESTRICTED NET ASSETS

\$420,450
DESIGNATED
BY BOARD

\$169,923
UNDESIGNATED

\$14,200
TEMPORARILY
RESTRICTED



693
VOLUNTEERS



JA Programs, Supplements and Apps



JA PROGRAM SUPPLEMENTS

To expand and enhance traditional programs, JA has developed a set of K-12 learning experiences that provide a deeper dive into financial literacy, work readiness or entrepreneurship. Some supplements are student-driven, others can be utilized by a teacher or volunteer.

- JA Assembling Your Career in STEM
- JA Searching for Savings
- JA Economic Investigations
- JA Excellence through Ethics
- JA \$ave USA
- JA Searching for Savings-RetailMeNot
- JA Charity Fair
- JA Battle of the Bands
- JA Hire Yourself
- JA Proactive Planning
- JA Analyzing Credit Cards

APPLICATIONS

- JA Build Your Future
- JA Success Park



ELEMENTARY PROGRAMS

- JA OURSELVES™ | Kindergarten
- JA OUR FAMILIES™ | 1st Grade
- JA OUR COMMUNITY™ | 2nd Grade
- JA OUR CITY™ | 3rd Grade
- JA OUR REGION™ | 4th Grade
- JA OUR NATION™ | 5th Grade
- JA MORE THAN MONEY® | After School

MIDDLE SCHOOL PROGRAMS

- JA Finance Park® - Virtual
- JA Economics for Success®
- JA Global Marketplace®
- JA It's My Future™
- JA It's My Business!® | After School

HIGH SCHOOL PROGRAMS

- JA Be Entrepreneurial®
- JA Career Success™
- JA Company Program®
- JA Economics®
- JA Business Ethics®
- JA Job Shadow™
- JA Personal Finance®
- JA Titan®



ELEMENTARY PROGRAMS: Engaging, relevant & fun

JA's K-5 programs help students learn the basic concepts of economics, expose students to careers, and explain how math, social studies and other disciplines are relevant to the workplace. Each program is sequential and contains 5 hands-on lessons as well as additional project-based learning exercises for after school and extended learning day environments.



MIDDLE SCHOOL PROGRAMS: What's in my future? How do I get there?

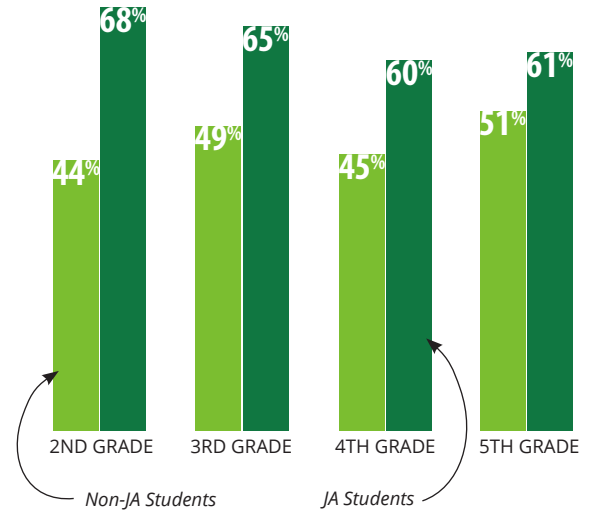
Middle grades programs help teens make difficult decisions about how to best prepare for their educational and professional future, as well as hone financial and communication skills essential for success. Programs range from 5 lessons to an entire semester or school year.



HIGH SCHOOL PROGRAMS: Real world tools, real world experiences

JA's high school programs allow students to identify unmet needs and start their own entrepreneurial venture, build strong financial acumen, and continue to practice important 21st century skills. High school programs expose students to the latest in business tools and help them develop a network of business contacts for the future.

Critical Thinking and Problem-Solving



PERCENTAGE OF LOCAL EDUCATORS THAT AGREE OR STRONGLY AGREE THE JA CURRICULUM:

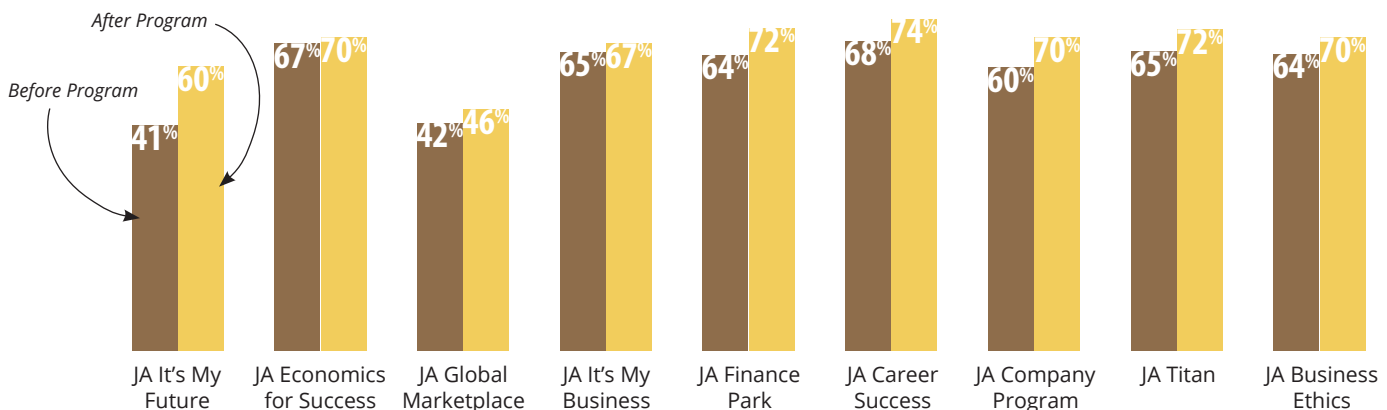
80% Connects what students learn in the classroom with the outside world

84% Helps prepare students to be successful in the future

80% Helps prepare students to make good decisions about money

74% Exposes students to new career possibilities and encourages collaboration, teamwork and creativity

Middle School and High School Increases in Learning





JA Finance Park® Virtual

Presented by  and 



JA Finance Park® Virtual is a 17-lesson financial literacy and career awareness program for middle and high school students. Students receive a unique “life scenario” and earn points for putting their knowledge to the test in an on-line community resembling both the Rochester and the Elmira/Corning markets.

Summary of all local JA Finance Park® Virtual programs in 2014:



73% of students strongly agreed that what they learned in JA Finance Park® Virtual will help them be successful in life

70% of students strongly agreed that JA Finance Park® Virtual connected what they learned in the classroom to real life

25% more students have set personal financial goals after their experience in JA Finance Park® Virtual



PARTICIPATING DISTRICTS/PARTNERS:

- | | |
|--------------------------|--------------------|
| Batavia | Red Jacket |
| Brighton | Rochester City |
| Caledonia-Mumford | Rochester School |
| Elmira Christian Academy | for the Deaf |
| Elmira City | School of the Holy |
| Gates Chili | Childhood |
| Hope Hall | Victor |
| Horseheads | Webster |
| Monroe BOCES 1 | Wheatland Chili |
| Pittsford | |

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 Paris Kirwan Associates
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 Excellus
 Marina Auto Group
- Stock Ticker Sponsors**
 Paychex
 Xerox
 JPMorgan Chase
 Corning

- Airplane**
 ACC Business
- Billboard**
 Next Gen
 JA Board of Directors
- Classroom**
 Rich Warshof
 The Mullen Foundation
 Ames Amzalak



JA's Education Gateway

The JA Education Gateway is a transformational, 5-year initiative for middle and high school programs that merges JA's proven volunteer-based delivery model with the latest technology, creating a blended, relevant, and innovative learning experience for students.



FEATURE	FROM	TO
Program Approach	Fixed	Flexible
Support Materials	Primarily Paper-Based	Primarily Technology-Based
Volunteer Engagement Mode	Inflexible	Flexible
Learning Approach	Face-to-Face	Blended
Program Content	Regularly Updated	Dynamic
Expert Mentors	Intermittent	Intentional Engagement

A key component to the JA Education Gateway is its Learning Management System: an on-line tool where all curriculum will be housed, allowing for immediate program updates and evaluations as well as 24/7 access. Two to three programs will be reimagined and launched on the LMS every year.

JA launched its first program this year under the JA Education Gateway: The new JA Company Program.

THE NEW JA Company Program

The new JA Company Program merges 13 lessons ("Company Meetings") where students are creating and managing their own business, with 13 modules that provide a "deeper dive" into the most relevant entrepreneurial concepts.

ENTREPRENEURIAL TOOLS

Entrepreneurial Assessment	B U I L D	Ignite Your Entrepreneurial Spirit
Prototyping		Fill a Need
Market Research		Vet the Venture
Break Even Analysis		Strategy & Structure
Interactive Business Plan		Finalize Strategy & Structure
Crowd Funding	M A N A G E	Capitalize the Venture
Sales & Customer Service Training		Get Things Done
E-Commerce		Sales
POS System		Marketing, Branding, and Ethics
Inventory Management		Supply Chain
Accounting Software		Know the Numbers
Shark Tank		Cash Out
Personal Action Plan		Move Forward

COMPANY MEETINGS



JA Student Competitions

JA Titan of Business Challenge



In 2010, the JA Titan® program was utilized in one school; today,

the program is utilized in 16 schools in 5 counties throughout our region. More than 400 students competed virtually for a seat at the *JA Titan of Business Challenge* presented by First Niagara and hosted by St. John Fisher College on May 21, 2014. Special thanks to James Hammer, Hammer Packaging, for delivering the Keynote Address.

The *JA Titan of Business Challenge* utilizes the state-of-the-art simulation model that is part of JA's seven-session Titan® program. Students become the CEO of a virtual, high-tech manufacturing company set in the year 2020, and make competitive decisions on all aspects of the business while solving everyday operational issues.



JA You're Hired! – Career Success and Skills Challenge

On March 21, 2014, more than 200 Syracuse City School District students convened at Onondaga Community College for a culminating experience to the seven-session JA Career Success™ program. Students engaged in various teamwork, workplace readiness and networking exercises, putting to the test skills learned in the program. Crowned with the "Team Collaboration Award" was Louis Fratangelo, Justin Stroman, and Mohammed Atieh from Henninger High School. Special thanks to David Mammano, NextStepU, for delivering the Keynote Address.

JA Be Entrepreneurial Challenge

Special thanks to the Hartford for hosting the *JA Be Entrepreneurial Challenge* on November 28, 2013 and April 22, 2014. More than 60 students participated in JA's Be Entrepreneurial® program, learning key skills and concepts for starting and running a business, and ultimately pitched their entrepreneurial ventures to a team at the Hartford. The winners of the *JA Be Entrepreneurial Challenge* were Team Find It and Team U-Book, both from New Hartford High School.



Student Scholarships

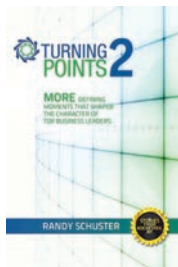
SYRACUSE UNIVERSITY JA is proud to partner with Syracuse University to offer one JA student in its 25-county region a full tuition scholarship, annually renewable for 4 years. Students who receive this scholarship have had one or more JA programs, articulate the importance of their JA experience, and have a well-defined plan for future success. This year's scholarship winner is Jordan Files from Westhill High School in Onondaga County.



JA partnered with the Rochester Area Business Ethics Foundation to deliver the JA Business Ethics® program in local high schools. Adrienne Ingram Zand, a student at Brighton High School, was the winner of a \$1,000 scholarship for her essay which described how she would handle an ethical dilemma in a corporate setting.



With the support of Presenting Sponsor First Niagara and the Donald and Maxine Davison Foundation, the top three teams in the *JA Titan of Business Challenge* received over \$15,000 in cash, prizes and scholarships. The first place winning team was Brittany Shaw and Alan Nguyen from Gates Chili High School.



JA partnered with Randy Schuster to provide high school students with copies of the book, *Turning Points II*, to be utilized alongside local JA programs. Students wrote an essay about a business leader featured in the book and described how the individual's "money lesson" motivated them to learn, understand, and plan their financial future. This year's cash scholarship winner was Adrienne Ingram Zand from Brighton High School.

"This is a dream come true for me, and it would not have been possible without this scholarship. I am very grateful for the commitment and dedication of my volunteers, Mr. Hipius and Mr. Howard from National Grid. I learned so much from both of them while being part of Junior Achievement."

Jordan Files, 2014 JA/SU Scholarship Winner



Volunteers

Junior Achievement salutes our dedicated business and community volunteers who so generously give of their time and expertise in the classroom.

- | | | | | | |
|------------------------|------------------------|---------------------|-----------------------|------------------------|--------------------|
| Zulfiya Abdulkhalikova | Eric Barnard | Charity Bontadelli | Douglas Dandurand | Lina Francis | Amanda Hoock |
| Sid Abrol | Basil Barrett | Jon Boon | Phuong Dang | Shay Freeman | Will Horner |
| Frank Aceto | Molly Barrett | Michael Borrelli | Terri Danles | Wade Fuller | Joseph Howard |
| Jason Acker | Lori Barth | Clifford Bouchereau | Jillian Dart | Tom Gallagher | Les Howard |
| Kelsey Acosta | Lisa Bartlett | Andrew Brady | Marie Daugherty | Amelia Gamble | Karen Howe |
| Marcella Adams | Colleen Barton | Daniel Brady | Robert Daw | David Gardner | Beverly Hrab |
| Marcia Adams | Bonnie Bates | Kyle Brautigan | Wordene Day | Stacy Gardner | Xi Huang |
| Binod Adhikari | Renee Bates | James Brennan | Cheri DeBlock | Robert Gargano | Sara Hunsinger |
| Jennifer Agan | Dennis Baxter | Lauren Brockbank | Melissa Degnan | Geoffrey Gerbasi | Craig Hurlbut |
| Rohit Agrawal | Oscar Beasley | Jason Bromley | Crystal DeMarco | Daniel Gilmartin | Stephani Hutson |
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| David Angeline | Giovanni Bello Infante | Jaime Bunce | Amy Dibble | Mary Ellen Gleason | Paul Jackson |
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| Craig Bailey | Mary Blevins | Christa Carsello | Jeremiah Ditch | Marilyn Grzenda | Karen Jones |
| Sarah Bain-Lucey | Rhonda Blonowicz | James Cassata | Timothy Doas | Andrea Guiles | Mark Jones |
| Ashley Bajohr | Geoff Blossat | Sara Castelletti | Kristin Dobranski | Mary Pat Guinane | Tracy Juda |
| Lana Baker | Jacqueline Blum | Robert Castellano | Jeff Donlon | Andrea Hagen-Stein | Marianne Kalec |
| Maria Ball | Tye Boatwright | Prince Castro | Abbigail Doyle | Jared Haims | Katja Kalwak |
| Russell Barber | Barbara Bobzin | Marco Catera | Nathaniel Drummond | Jason Hammer | Joanna Kane |
| | | Michael Chabalik | Charles Duhart | William Hammond | Taylor Kavanagh |
| | | Linda Chambers | Matthew Duncan | Kristy Hanratty | Zachary Keller |
| | | Lu Chen | Penny Dunn | Carole Hansen | Terry Kelley |
| | | Yutian Chen | Jennifer Dydo-Spencer | Robert Hansen | James Kelly |
| | | David Cherry | Jim Dyer | Jim Harney | William Kelly |
| | | Susan Cholach | Katelyn Dyer | Ian Harrington | Matthew Kenny |
| | | Jade Ciardi | Mary Eisenhard | William Harris | Bruce Kephart |
| | | Daniel Coccia | Obiamaka Eke | Alexandra Hartmann | Lisa Kerns |
| | | Andrea Colline | Scott Elliott | Adam Hartwigh | Teresa Kershner |
| | | Brian Connolly | Scott Engleman | George Harvey | Jessica Kingsley |
| | | Joyce Connolly | Kimberly Erick | Ryan Hasenauer | Patrick Kiptoo |
| | | David Conquest | Brittney Ernst | Lauren Haskin | Jocelyn Kirkland |
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| | | David Culbertson | Robert Fishback | Justin Hinchcliffe | Courtney Laffler |
| | | Sheryl Czekanski | Deborah Fitch | Robert Hitchcock | Dominique Lalissee |
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| | | Kristine Dale | Greg Foster | Brett Hoffmann | Ruth Landry |
| | | Brett Daly | Destiney Fraguada | Tammy Hokenson | Shannon Lappin |

Top 15 Volunteer Groups

1. Rochester Institute of Technology
2. Wegmans
3. Xerox
4. Simon School at the U of R
5. Sam's Club
6. Parents of Seton Catholic School
7. Bank of New York Mellon
8. Everest Institute
9. Carrier
10. Bank of America
11. Manning & Napier
12. Bonadio Group
13. Gallagher
14. Lenel
15. Financial Executives International – Rochester Chapter

According to the Deloitte Volunteer Impact Study, the following percentage of HR executives report:

Volunteering has a positive impact on the organization

88%

Employees benefit through increased skills

65%

Keri Latona	Mary Moglia-Cannon	Jeffrey Powless	Jessica Schultz
Glorimar Lazu	Michael Monile	Carol Prescott	Jason Schwingle
Maldonado	Rachel Monile	Christopher Priest	Stefanie Schwingle
Glorimar Lazu	Emily Monnat	Cati Pulver	Maizie Scollon
Maldonado	Donna Moore	April Purdie	Stacey Sears
Kristin LeMoyné	Douglas Moore	Stanley Purdie	Laura Sestito
Linda LeMoyné	Vilmarie Morales	Barbara Putman	Matthew Sharpe
Ralph LeMoyné	Bonita Morgan	John Quinlan	Steve Sheflin
Benjamin Lewis	Jon Morris-Eppolito	Eliot Raibl	Zhang Sheng
Lisa Lewis	Arlene Moseley	Carrie Raleigh	Judith Shenouda
Yi Li	Dominica Mountain	Liz Reardon	Chelsea Shoemaker
Thomas Linehan, Jr.	Mary Murphy	Samantha Redding	Joseph Silino
Oliver Liu	Michael Murphy	Dannielle Regali	Deborah Simonson
Sue Lococo	Jason Muscolino	Alan Regan	Vickie Simpson
AJ Lodato	Joshua Myers	Deb Reilley	Amy Slivka
Dawn Longuil	Dharin Nanavati	Andrea Relyea	Celia Smith
Kerri Lunger	Pam Narsisian	Teresa Richards	Eric Smith
Amy MacDougall	Steven Neelin	Donna Richardson	Marissa Smith
Sabrina MacDougall	Sheila Nesbitt	Robert Richardson	Jessica Soileau
Ross MacGarvey	Kelsey Newman	Destree Rickard	Michael Solan
Caitlin Maeder	Le Nguyen	Tylre Riedinger	Vincent Sonner
Marc Mailloux	Doug Niblack	Rhonda Rittenhouse-	Kelly Soos-Fell
Christopher Malcolm	Samantha Nickerson	Norton	Luisa Soto
Carrie Malone	Shane Nickerson	Luis Rivera	John Spagnola
David Mammano	Jenae Norris	Renee Rizzo	George Spencer
Nancy Manard	Ronald Norris	Greg Roberts	Lea Spikes
Rezinka Mangal	Thomas Novak	Valerie Roberts	Vernice Stefano
Jaime Mann	James Nowicki	Heather Robertson	Jeffrey Steiner
Lee Manwarren	Andrea O'Brien	Deborah Roides	David Stephenson
Marianne Marifone	Lori O'Brien	James Romanowski	Gabrielle Stevens
Michele Marinaro	Nancy O'Brien	Ben Rosenkrans	Theresa Stewart
Christopher Marion	Timothy O'Connor	Chakara Rotan	Rebecca Stockslader
Francine Martella	Samantha O'Neill	Amanda Rothfuss	Jeanne Strazzabosco
Steve Marthage	Ian O'Reilly	Janet Rothfuss	Daniel Strom
Dan Martin	Peter Obourn	Cindy Rounds	Morgan Strong
David Martin	Philip Odusote	Patrick Rountree	Paul Suarez
Rocky Martinez	Barbara Opira	Victor Rowcliffe	Lynn Sullivan
Michael Martone	Yvette Pagano	W. Jeff Rowlands	Greg Supranowitz
Jane Mastrandrea	Vincent Pallotta	Ashley Rudgers	Fangzhou Tang
Sarah Mayne	Audrey Papalia	Christopher Rush	Anne Tavares
Mary Ellen McArdle	Marc Parina	John Russell	Robert Tawney
Claire McCardell	Geoff Parker	Joseph Russo	Cory Taynton
Jason McCarthy	Michelle Passarell	Tim Salata	Gregory Tedone
Timothy McCauley	Pavani Patil	Patricia Salati	Sandra Tellex
Mary McClary	Dedrick Payne	Maureen Sammon	Courtney Tennant
Mary McCleary	Harmony Payne-Favo	Ronald Sampson	Brandon Teti
Lisa McCombs	Martin Peace	Trisha Sarno	Gregory Teter
Jenni McEnerney	Randall Peck	John Sassani	Sarah Thomas
Rachel McLane	Joe Pecoraro	Katie Sayers	Sharri Thomas
Max McMahan	Kelly Penna	Nicole Scherberger	Terri Thomas
Kevin McPherson	Brett Pennefeather	Brad Schilling	Matthew Tipple
Paige McRae	Connie Penner	Quinn Schlegal	Perry Tooker
Stephen Melnyk	Jose Peo	John Schnitter	Jake Torcello
Eric Mercado	Gina Pesce	Mark Schoonover	Susan Trass
Stephen Merced	Yvonne Petitti	Tammy Schoonover	Marquis Travis
Kenneth Metz	Robert Petrone	Pina Schott	Brian Trick
Lisa Mietelski	Jackie Phelps	James Schreiber	Kayla Turnipseed
Joelle Milea	Patty Phillips	Katie Schreiner	John Tuttle
Beth Miller	Margaret Piccini	Cathy Schroeder	Tom Tyson
Ebony Miller	Sarah Pillittere	Michelle Schubert	Allen Vaala
Barbara Millett	Jeffrey Pink	Chester Schultz	Upasana Vaghela

Amy Valente	Aaryon Williams
Amanda Van Houten	Karen Williams
Carla VanDerOstyn	Keith Williams
Stephen VanNostrand	Linda Williams
Ryan Vanzo	Susan Willis
Sharon Varalli	Karyn Winters
Elizabeth Vasquez	Ben Wise
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Jason Voelkl	Thaddeus Wojcik
Dana Voldan	Rosanne Worden
Steve Vonderweidt	James Wright
Ellen Wagner	Kristy Wrubleski
Ashley Washington	Liyng Wu
Amanda Watkins	Xinyi Wu
Kristi Wead	Michael Yang
Steven Weber	Siuy Ye
Karen Wedge Landry	Austin Zaprowski
Marlene Wegman	Peter Zedick
Guo Wei	Sheng Zhang
Graham Wheeler	Xia Zhong
Lisa Wheeler	Shiwei Zhou
Renee Wheeler	Dawn Zigenfus
Judith Whitfield-Finley	Scott Zurat
Stephen Wichtowski	
Kenneth Wilda	

"I am exceedingly pleased in the way the JA volunteers facilitated their presentations to my students. All did an excellent job of connecting the course curriculum to the everyday life of the students. I liked how the presenters took an active instructional approach which led to thought provoking conversations and inquiry. We're very thankful for all the volunteers giving their most valuable time in order to give back to the community."

Jason Hilbert, Business Teacher, Rochester City School District



Donors

This list represents contributions made from July 1, 2013 to June 30, 2014 (and includes individual Bowl-a-thon donations at \$75 and above).

\$15,000 and Above

Delta Airlines
ESL Charitable Found.
Max & Marian Farash Charitable Found.
First Niagara Bank
First Niagara Bank Found.
Glover Crask Charitable Trust
JPMorgan Chase Found.
Robert Morgan Sam's Club
United Technologies Corp/Carrier Corp

\$10,000 - \$14,999

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Bank of America
Donald & Maxine Davison Found.
Joel & Katy DiMarco
Hammer Packaging
Helen & Ritter Shumway Found.

\$5,000 - \$9,999

Admar Supply Company Inc.
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General Motors Found.
Greater Binghamton Education Outreach
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Rochester City School District
Goeffrey & Janet Rosenberger
Sallie Mae Fund
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Woods Oviatt Gilman
Xerox Found.

\$1,000 - \$4,999

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Advantage Federal Credit Union
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ESL Federal Credit Union
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Gannett Found.
Gates Chili Central School District
Genesee Regional Bank

William & Rhonda Goodrich
Todd Green
Jason Hammer
William Hammond
Hardinge Anderson Evans Found.
Harris Seed
The Hartford
Home Leasing
JM McDonald Found. Inc.
Mark & Jessica Jones
Key Bank
Stanley Konopko
Kraft Foods
Landsman Development Corp.
LeChase Construction
Patrick & Patricia Leva
Evelyn Liddle Kay
M&T Bank
Mary Magolia-Cannon
Marina Auto Group
David and Barbara Martin
Patricia Mellon
Monroe Community College
Mengel Metzger Barr & Co LLP
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The Mullen Family Found.
National Grid
Next Gen
Next Step
Christopher & Mary Nitz
Onondaga Central School District
Paychex
Phillips Lytle
The Pike Company
Pittsford Federal Credit Union
Rochester Area Community Found.
Ravenwood Golf Club
Ravi Engineering & Land Surveying
Revoir Found.
Rochester Area Business Ethics Found.
Rochester Gas & Electric
Rochester Institute of Technology
Samloff Family Fund

Sam's Club #8179
Randy Schuster
Seneca Foods Corporation
Sentry Group
Siemens Industry Inc.
Spencerport Central School District
Spoleta Construction
Marilyn Spunar
St. John Fisher College
Stephen Sloan
Sutherland Global
Beth & Philip Tschorke
UBS Financial Services
United Radio
University of Rochester
Vulcraft of New York
Richard Warshof
Wegmans Food Markets Inc.
Welliver McGuire
Xerox Community Involvement Program

\$500 - \$999

Alstom Signaling Found.
American Rock Salt
Richard Anderson
Phillip Andolina
Fred Beer
Bioworks
James Bourdeau
Jeff & Jodi Brennan
Harlan Calkins
Charles Settlement House
Cobbles Elementary
Corning Country Club
Dejoy Knauf & Blood
Mike Dermody
Discover Financial Services
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First Heritage
Five Star Bank
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Glazer Office Management LLC

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Paul Baker
Biran & Heather Balash
Kristine Bankowski
Ken Bell
Michael Bell
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Bergmann Associates
Jean Bezek
Lee Boring
Bouille Electric
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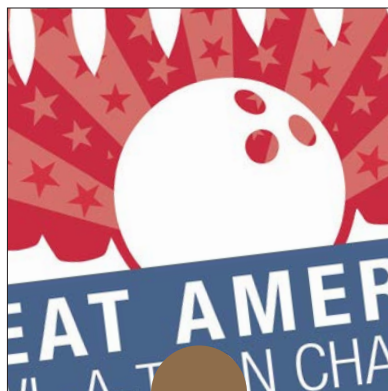
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Michael Burns
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CJK Manufacturing
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Fundraisers



Each year in Spring, companies throughout the 25-county region support JA programs by bringing their employees, families and colleagues to their local bowling alleys, creating a spirited, team building atmosphere and providing much needed financial support. Special thanks to the organizations whose employees collectively raise over \$2,000:

Bank of America
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Twin Tiers 9th Annual Captain and Crew Golf Tournament

On August 18, 2014, at the PGA Championship Course, Corning Country Club, more than 75 golfers raised over \$25,000 to support JA programs. Special thanks to our event sponsors: Corning Inc., Siemens, Simmons Rockwell, and Welliver.



Junior Achievement would like to thank the Rochester Chapter of Financial Executives International ("FEI")

as well as the Construction Financial Management Association for choosing JA to receive proceeds from their golf tournaments held during the Summer of 2014. Save the Date: Rochester Chapter of FEI International's Annual Golf Outing, July 23, 2015 at Ravenwood Country Club.



SAVE THE
DATE

September
29, 2015

Rochester Business Hall of Fame

October 7, 2014

Each Fall, Junior Achievement partners with the *Rochester Business Journal* and the Rochester Museum and Science Center to honor some of Rochester's most enterprising businessmen and women. Inductees are chosen by an independent committee which considers four qualifications: enduring contributions affecting an industry, product or process; contributions to the community; reputation; and leadership and inspirational qualities.



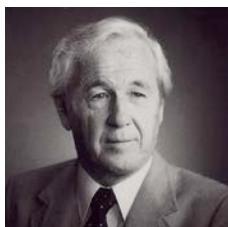
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Jane Glazer
Founder and CEO,
QCI Direct



Claude H. Wright
CEO,
Wright Beverage
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Special thanks to 2014 Event Sponsor



In September 2014, the region lost two icons of business and dear friends of Rochester, **Larry Glazer**, co-founder of Buckingham Properties, Class of 2006, and **Jane Glazer**, founder of QCI Direct, Class of 2014. As a way to honor their impact on our community and inspire the next generation to follow in their footsteps, the JA Board of Directors has established the **Larry and Jane Glazer Junior Achievement Scholarship**.





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